

## AGENDA

Arrive in India

Monday, 14 November 2016 recommended

### Tuesday, 15 November 2016 (Immersion Tour Day I)

- 09.30 am - 05.30 pm      Tour including Tea Breaks / Lunch

Tour	North Tour (ex-New Delhi)	East Tour (ex-Kolkata)	West Tour (ex-Mumbai)	South Tour (ex-Bengaluru)
Tour Leaders	<b>Kartik</b> –Principal, Asha Impact	<b>Anurag Agarwal</b> -Partner, Avishkaar	<b>Mona Kachhwaha</b> – Director Investment Caspian	<b>Jinesh Shah</b> - Founder Partner, Omnivore Partners
SEs	Avanti Learning	Little Laureates	Micro Financing Housing Corp	Varthana
	Sewa Grih Rin	Glocal Healthcare	Greenway Appliances	Drishti Eye care
	Skymet	Arohan	Svasti	Narayan Healthcare
	Boond	Orion Edutech	Sampurn E(arth) Environment Solutions P Ltd.	Ujjivan Microfinance

- Free for Dinner

### Wednesday, 16 November 2016 (Immersion Tour Day II)

- 08.00 am - 10.00 am      Tour including Tea Break

Tour	North Tour (ex-New Delhi)	East Tour (ex-Kolkata)	West Tour (ex-Mumbai)	South Tour (ex-Bengaluru)
SEs	LabourNet	Waterlife	Suryoday Microfinance	Ruralshores

- All guests dropped at respective Airports by 10.00 am
- Arrive in TERI Retreat (Gurgaon), Delhi NCR around 01.00 pm

### Wednesday, 16 November 2016 (Conclave Day I)

- 01.30 pm – 03.30 pm      Lunch Plenary

Panel 1 & Speakers	<b>Introductory Session</b>
Panel 2 & Speakers	Topic: <b>Host Perspective- India : An Impact Nation</b> Sandeep Farias, Chairman- IIC & Founder- Elevar Equity- (Moderator) Shri Jayant Sinha – Minister of State for Finance

Dr. Kshtrapati Shivaji- CMD, SIDBI Dr. Rajiv Lall- VC & MD- IDFC Bank Ms. Roopa Kudva-Partner & MD Omidyar, India.
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- 03.30 pm – 05.00 pm Breakout I

Rooms	Option A	Option B	Option C	Option D
Theme	<b>Fund Performance , the return conundrum</b>			
Topics	Is it Time and there enough data for impact fund returns to be benchmarked? Locally or Globally	Do return expectations build in adequate cushion for emerging market challenges	Optimum size of impact funds in relation to cost and return expectations	Can we attach a Monetary Value to the non-monetary impact created by the fund? Is it worth exploring?
Moderator	<b>Mona Kachhwaha</b> - Director Investment Caspian	<b>Anil Sinha</b> - GIIN	<b>Vishal Mehta</b> - Co-founder & Partner <b>Lok</b> Advisory Services	<b>Royston Braganza</b> - CEO Grameen Capital
Lead Discussions	<b>Meenakshi Nath</b> - Deputy Head, DFID India	<b>Anand Chandani</b> - Regional Director Asia Pacific-responsAbility		<b>Vijayalakshmi Das</b> – Promoter & Managing Director, Ananya Finance

- 05.00 pm – 05.30 pm Refreshment Break
- 05.30 pm – 07.00 pm Breakout II

Rooms	Option A	Option B	Option C	Option D
Theme	<b>How much Patience- the Risk Return trade-off</b>			
Topics	Experience on Optimum Holding Period, By Industry	What constitutes a responsible exit?	Are impact Investors more conservative on both entry & exit valuations? Is that Counter Intuitive	Impact Investors tend to be early stage investors, is this likely to change in future.
Moderator	<b>Nisha Dutt</b> - CEO Intellectap	<b>Eric Savage</b> - Cofounder & CEO – Unitus Capital	<b>Srikrishna Ramamoorthy</b> - Partner Unitus Seed Fund	<b>S Viswanatha Prasad</b> - Managing Director Caspian Advisors
Speakers			<b>Rema Subramaniam</b> – Partner, Ankur Capital	<b>Shashank Awasthi</b> -Advisor, Grey ghost Ventures <b>Pramod Bhasin</b> - Founder VSG capital advisor

- 07.00 pm – 08.00 pm                      Networking Tea/Coffee Break
- 08.00 pm – 10.00 pm                      Gala Dinner & Plenary

Panel 3 & Speakers	Topic: <b>The LP Dilemma: To allocate or not to allocate</b> <b>Vineet Rai</b> - Founder, CEO- Aavishkaar & Founder Chairman- Intellectap & Intellegrow (Moderator) <b>Mary Lou</b> – President, Triodos <b>Rekha Unnithan</b> – CFA,CIMA, Director Impact Investing , TIAA Global Asset Management TBA- Speakers
Panel 4 & Speakers	Topic: <b>Return vs. Impact: A false choice</b> <b>S. Viswanatha Prasad</b> – Managing Director , Caspian (Moderator) TBA – Speakers

#### Thursday, 17 November 2016 (Conclave Day II)

- 08.00 am - 10.00 am                      Breakfast Plenary

Panel 5 & Speakers	Topic: <b>An Asset Class? What's unique?</b> <b>Vishal Mehta</b> – Co-founder & Managing Director , Lok Capital TBA- Speakers
Panel 6 & Speakers	Topic: <b>Market Return vs Muted Return: To each his own</b> TBA – (Moderator) TBA- Speakers

- 10.00 am – 11.00 am                      Networking Tea/Coffee Break
- 11.00 am – 01.00 pm                      Breakout III

Rooms	Option A	Option B	Option C	Option D
	<b>Catalysing the impact investing ecosystem</b>			
Topics	Standardising Social Impact Measurement- Lessons from Microfinance	Demystifying the impact investment Legally	Role of Government	Use of technology to measure impact in a significantly better way?
Moderator	<b>Geeta Goel</b> - Director Mission Investing	<b>Nishith Desai</b> - Founder, Nishith Desai & Associates	<b>Vikram Gandhi</b> -Founder & CEO, VSG Capital Advisors	<b>Ajit Mahadevan</b> - Country Director, Acumen
	<b>Saneesh Singh</b> - Managing Director, Dia Vikas Capital.	<b>Jinesh Shah</b> - Founder Partner, Omnivore Partners	<b>Ritu Verma</b> - Founding Partner, Ankur capital <b>Preeti Sinha</b> - Senior President & Global Convener, Yes	<b>Sanjib Jha</b> - Founding CEO, Intellegrow

			Institute. <b>Dr. Mathur,</b> <b>Ajay</b> DG- TERI  <b>K Nagaraj</b> <b>Naidu</b> – Director & HoD, ITP & ES, MEA , GOI  <b>Gopal</b> <b>Srinivasan</b> – Chairman & MD – TVS capital funds	
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- 01.00 pm – 03.00 pm Lunch Plenary

Panel 7 & Speakers	Topic: <b>The future of Impact Investing</b> <b>Vikram Gandhi</b> – Founder and CEO VSG Capital advisors & Founder Asha Impact (Moderator) TBA- Speakers
Panel 8 & Speakers	Topic: <b>Valedictory Session</b> TBA- (Moderator) TBA- Speakers

**Thursday, 17 November 2016 (Multi-Lateral Dialogue led by Shri Jayant Sinha)**

- 03.30 pm – 03.50 pm India Presentation- **Sandeep Farias**, Chair- IIC & Founder- Elevar Equity & **Shri Jayant Sinha**, Minister of State for Finance & Chair- IIC Conclave
- 03.50 pm – 4.10 pm Germany Presentation- **Susanne Dorasil**, Head of Division Economic Cooperation & Development at the Embassy of the Federal Republic of Germany
- 04.10 pm – 04.30 pm Japan Presentation- Takema **Sakamoto**, Chief Representative-JICA India and Japan Chief Guest
- 04.30 pm – 04.50 pm UK Presentation- **Marshall Elliott**, Head of DFID India.
- 04.50 pm – 5.10 pm US Presentation- **Jonathan Addleton**, Mission Director, USAID.
- 05.10 pm – 05.30 pm Refreshment Break
- 05.30 pm – 07.30 pm Multi Lateral Dialogue

Depart from India

27 November night or later

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- \*All speaker names mentioned above are subject to confirmation